



Tuna F. Çolgar

Partner, Head of Corporate and M&A

Department: Corporate, Mergers and Acquisitions, Contracts

Languages: Turkish, English

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Biography

Tuna Çolgar is a Partner and Head of Corporate Department and M&A Department of Erdem & Erdem. He has deep experience in a variety of corporate matters including national and multijurisdictional complex merger and acquisitions, investments, joint ventures and share transfer transactions.

Furthermore, he focuses on corporate structuring including M&A, International Commercial Contracts, the spin offs, option rights and group company managements. He also specializes in cross-border strategic business transactions project finance, structured finance, acquisition finance, privatizations and private equity investments.

He is a key figure in advising and coordinating all aspects of energy projects including drafting and negotiating EPC and its supplementary contracts. Including FIDIC and ICC contracts, he provides advice on the drafting of a variety of national and international contracts. In numerous projects in Turkey and abroad, he represented both domestic and foreign clients. He is also experienced in advising, drafting and negotiating agency and distribution contracts and cross-border representation agreements.

He is the leader of our Gulf Countries Desk. He especially advises companies active in the Arab states of the Persian Gulf which are Bahrain, Iraq, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates (UAE) in their transactions such as forming franchise, distribution and agency relationships between the investors from Turkey and Gulf countries. He helps the clients to establish legally safe structure in the territory.

He has been selected as a Notable Practitioner on Mergers & Acquisitions by IFLR 1000 since 2020.

Practice Areas

- Mergers and Acquisitions
- International Commercial Transactions

- International Commercial Agreements
- Privatizations
- Sports Law
- Corporate Advisory

Industries

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|----------------------------|-----------------------------------|--------------------------------|
| • Heavy Industry | • Construction and Infrastructure | • Sport |
| • Information Technologies | • Mining | • Agribusiness and Food |
| • Energy | • Automotive | • Technology and Media |
| • Financial Services | • Retail | • Telecommunication |
| • Real Estate | • Healthcare | • Tourism |
| • Port | • Insurance | • Transportation and Logistics |

Representative Matters

Mergers and Acquisitions

- Acıbadem Healthcare Group – acquisition of Private Orthopedia Hospital – Project Leader
- VTS Group – acquisition of AFB Bina Konfor Verim ve Güvenlik Sistemleri – Project Leader
- Ingersoll Rand Inc. – acquisition of Hamamcıoğlu Müesseseleri - Project Leader
- Ottera – Asset transfer - Project Leader
- CEVA Logistics – acquisition of 60% of the shares of Sarp Group Companies – Project Leader
- Bigger Games – share purchase agreement with Turkish subsidiary – Project Leader
- Limak Yatırım - M&A Project - Project Leader
- Yıldırım Holding – acquisition of 100% of the shares of Kümaş Manyezit A.Ş. – Project Leader
- Maklifsan - the sale and purchase of 50% shares of company between shareholders in this 30-years of family-run business through a sealed-bid auction -Project Leader
- Al Rayyan Tourism Investment Company (ARTIC) – Marriot and Sheraton - M&A Project - Project Leader

- Yılport Holding - the acquisition of a port management company in USA - Project Leader
- Samsunspor – acquisition of a football club – Project Leader
- Atria İnşaat - the transfer of the shares of the joint venture company - Project Leader
- Jagex - the acquisition of a Turkish online game company - Project Leader
- Glasshouse - Representing seller in the 100% share sale of Glasshouse Bilgi Sistemleri Ticaret A.Ş. to Mediterra Capital Management Ltd. – Project Leader
- Santia UK - the sale of Turkish assets to its joint venture partner and advising on the transaction structure and pre-sale structuring of corporate affairs of the Turkish assets

Contracts

- Aktif Bank - Contracts Law Consultancy - Project Leader
- Viltur İnşaat ve Turizm – Construction Agreements – Project Leader
- Gucci – Distribution Transactions – Project Leader
- Albaksan –Distribution and Representative Transactions – Project Leader
- Tezcan Galvaniz – Foreign Sales Agreement – Project Leader
- BMC – Domestic and Foreign Representative Agreements - Project Leader
- Anadolu Holding - Contracts Law Consultancy - Project Leader

Corporate Advisory

- Yalçın Tekstil - Advising the vendor side in the sale of 100% of the shares of Yalçın Tekstil to Aster Textile, a leading Turkish textile company - Project Leader
- BMC - corporate structure of a joint venture company formed by the leaders of electronics and automotive companies to build first electrical car of Turkey – Project Leader
- Yıldız Gaz - Advising the shareholders of Yıldız Gaz on formation of a family constitution and related agreements – Project Leader
- Santia UK - the sale of Turkish assets to its joint venture partner and advising on the transaction structure and pre-sale structuring of corporate affairs of the Turkish assets
- Gemlik Gübre - Urea Plant - EPC Contract - Project Leader
- İş Bankası – Consultancy on Company and Banking Law - Project Coordinator
- Türkiye Finans Katılım Bankası - Consultancy on Company and Banking Law - Project Leader
- BKM – BKM Express – Troy – Restructuring Project - Project Leader
- Yılport Holding - Private Placement Project - Project Leader

- Şişecam A.Ş. – Corporate Affairs – Project Coordinator
- Yıldırım Holding - Corporate Affairs – Project Coordinator
- Laviosa - Consultancy on Corporate Legal Affairs - Project Coordinator
- Şişecam - Foreign Investment Transactions - Project Leader
- Paşabahçe – Consultancy on Legal Affairs- Project Coordinator
- Norm Holding – Restructure – Project Leader
- Norm Holding – Foreign Investments – Project Leader
- İşbank - Corporate and Banking Law Consultancy - Project Coordinator
- Aktif Bank - Contracts Law Consultancy - Project Leader
- Segezha – Domestic and Foreign Investments – Project Leader
- Samsunspor – Corporatization Transactions – Project Leader

Energy & Construction & Infrastructure

- Gemlik Gübre - Urea Plant - EPC Contract - Project Leader
- Yılport Ecuador – Port Construction Project – EPC Contract – Project Leader
- Qazaq Soda LLP – Plant for Soda Ash Production – EPC Contract – Project Leader
- Sanko Enerji – Windfarm Projects - Project Leader
- Akfen Enerji – Windfarm Projects - Project Leader
- Yıldırım Energy Holding – Energy Investment Projects – Project Leader
- Yıldırım Energy Holding – Several EPC Projects – Project Leader
- Eti Krom A.Ş and Yıldırım Enerji Yatırımları A.Ş - Preparation and negotiation of EPC contract for solar power plant installation, consultancy during the installation process - Project Leader
- Yıldırım Enerji Holding - Drafting and negotiation of share transfer and share ownership agreements for the acquisition of shares of a company producing technology for renewable energy generation abroad - Project Leader
- Çolakoğlu Metalurji A.Ş - Providing consultancy services for the port construction project including the preparation of the construction contract - Project Leader
- Çolakoğlu Metalurji A.Ş - Providing consultancy services for the Slab Stock Building construction project including the preparation of the construction contract - Project Leader
- Viltur İnşaat ve Turizm – Construction Agreements – Project Leader
- Shinwon – EPC Contracts – Project Leader

Education

- Istanbul Bilgi University – Law of Economy, LL.M
- Istanbul Bilgi University Law Faculty

Memberships

- Istanbul Bar Association
- International Bar Association (IBA)

Recommendations

- “According to **Mondaq** readers, Tuna Çolgar has been rated as '**Very Popular**' in Turkey in many sectors such as Engineering, Construction, Government, Securities and Investment, Public, Oil and Natural Gas, Advertising and Public Relations.”
- A client says: *"Solution-oriented."* – **IFLR1000**
- A client says: *"Tuna has solid experience in M&A deals. He is dedicated to his work and responsibilities, deadlines, pro-active and available to assist us and solve problems whenever necessary. Apart from the M&A deal, he also provided consultancy to us for our other requests."* – **IFLR1000**

Publications

Newsletter Articles

- Capital Increase Through Capital Subscription, Erdem & Erdem Newsletter, March 2025
- Defects in Sales Contracts, Erdem & Erdem Newsletter, July 2024
- Compensation Rights Arising from the Termination of Agency and Sole Distributor Agreements, Erdem & Erdem Newsletter, February 2024
- Exit and Squeeze Out from Limited Liability Companies, Erdem & Erdem Newsletter, September 2023
- The Concept of Ordinary Partnership and Its Common Types, Erdem & Erdem Newsletter, April 2023
- Recent Developments in Electricity Storage Activities, Erdem & Erdem Newsletter, December 2022
- Invalidity of Exemption Agreements, Erdem & Erdem Newsletter, September 2022
- The Legal Nature Of Representations And Warranties In Share Purchase Agreements, Erdem & Erdem Newsletter, October 2021
- The Practice of Unforeseen Circumstance in EPC Contracts, Erdem & Erdem Newsletter, February 2021
- Veto Rights in Joint Stock Companies, Erdem & Erdem Newsletter, August 2020
- Legal Liability of Limited Company Managers, Erdem & Erdem Newsletter, January 2020
- Transfer of Seized Shares, Erdem & Erdem Newsletter, July 2019

- Corporatization of Football Clubs, Erdem & Erdem Newsletter, April 2019
- Installment Sales Agreements, Erdem & Erdem Newsletter, July 2018
- Updated FIDIC Contracts, Erdem & Erdem Newsletter, April 2018
- Features of Joint Venture Contracts, Erdem & Erdem Newsletter, October 2017
- İnşaat ve Taahhüt İşlerinde Model Sözleşme Kullanımı ve Doğru Modelin Seçilmesi (Choosing the Right Model of Contract for Construction and Procurement Works and Correct Usage of These Contracts), Gayrimenkul Türkiye Dergisi (Real Estate Turkey Magazine), September 2017
- Holding Company Structure under Turkish Law, Erdem & Erdem Newsletter, January 2017
- Options and Similiar Rights of Shareholders in respect of the Shares of Joint Stock Companies, Erdem & Erdem Newsletter, September 2016
- Significant Amendments to the Unlicensed Electricity Generation Regulation, March 2016
- Transfer of Assets in Company Spin-offs, January 2016
- Loss of Capital in Joint Stock Companies, September 2015
- Share Transfers under Electricity Market Legislation, May 2015
- Prohibition on Hidden Income Shifting, January 2015
- Model Contract Used in the Construction Sector Series, November 2014
- Amendments to the Turkish Commercial Code by Omnibus Law No. 6552, September 2014
- Conditional Capital Increase, March 2014
- The Contribution of Receivables as Capital in Commercial Companies, January 2014
- Preliminary Licenses in the New Electricity Market Regulation, November 2013
- Is it Obligatory to Appoint a Corporate Representative in the General Assemblies of Joint Stock Companies, August 2013
- The Term Business Partnership and the Legal Status of Business Partnerships, June 2013