



Piraye Erdem

Founder and Managing Partner

Department: Litigation, Arbitration

Languages: Turkish, English, French

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Biography

Piraye Erdem is the Founder and Managing Partner of Erdem & Erdem and she leads Dispute Resolution Department. She has vast experience and a reliable reputation in the field of dispute resolution, including arbitration. She represented many local and foreign clients in their commercial and administrative lawsuits and arbitration proceedings. She has experience of nearly 35 years in the resolution of commercial disputes that involved M&A, agency and distribution contracts, construction agreements, service, equipment, hardware and software sale, supply, and installation agreements.

She generally advises clients in the areas of international commercial contracts, arbitration, recognition and enforcement of arbitral awards and foreign court judgments, law of obligations, labor law, foreign investments and mergers and acquisitions.

As significant part of her involvement as Managing Partner, Ms. Erdem coordinates client relations and firm's practice among the practice groups. She supervises the daily operations of administrative departments and chairs firm's executive committees. Her position is instrumental in ensuring firm's compliance with ethical and professional standards and oversees compliance with firm policies and procedures.

Practice Areas

- Litigation
- Arbitration
- Execution and Bankruptcy
- Administrative Law
- Labor Law
- Personal Injury
- Corporate Advisory

- International Commercial Contracts

Industries

- Heavy Industry
- Insurance
- Sport
- Port
- Mining
- Agribusiness and Food
- Energy
- Automotive
- Technology and Media
- Financial Services
- Retail
- Telecommunication
- Real Estate
- Health
- Tourism
- Information Technologies
- Construction and Infrastructure
- Transportation and Logistics

Representative Matters

Litigation

- Representation of a group company's Luxembourg based subsidiary - in various commercial litigation proceedings concerning shareholding status and representation
- Representation of a prominent company in online digital platform services in a number of lawsuits in Turkish courts with total amount of USD 25,000,000
- Representation of a prominent electronics manufacturer in a lawsuit with a claim by a leading Turkish electronics manufacturer against eight global companies for compensation of damages with an amount of 2,5 billion USD
- Representation of the Client which is one of the largest research companies of the world, in litigation matters based on compensation claims with an amount of USD 26,000,000
- Representation of a leading private bank in in disputes arising from competition law and law of obligations and also counselling the bank regarding daily issues and any kind of disputes arising from various subjects
- Represented a leading prominent Turkish port operator in the litigation for a claim of approximately EUR 1,500,000
- Representation of a Turkish glass manufacturing company, which is also the world's third largest manufacturer, in proceedings of maritime litigation, labor litigation and commercial arbitration before the ICC (amount confidential)

- Representation of a leading company operating energy sector in an action for compensation due to unjust termination of an agreement by a leading Turkish energy supplier with an amount of USD 330,000
- Representation of a Belgian insurance company for collection of receivables with a total amount of Euro 12,500,000
- Representation of a Swiss chemical producer company in commercial matters with a total claim of USD 4,000,000
- Representation of a worldwide trading Swiss company in collection of receivables from a Turkish company
- Representation of the Turkish and Greek joint venture on several cases regarding construction issues
- Representation of a Romanian construction company in litigation for the validity of bank guarantees with a claim of approximately EUR 2,700,000
- Representation of Turkey's leading paper company in litigation as defense counsel with a claim of approximately EUR 1,000,000
- Representation of a leading Turkish construction company in the litigation for culpa in contrahendo liability with an amount of USD 8,000,000
- Representation of Turkey's leading aviation and ground handling services company as defense counsel in the lawsuits in connection with a shareholders dispute in a subsidiary with a claim of USD 26,000,000
- Representation of an Italian agent in the litigation for payment of the commissions, loss of profits and goodwill indemnity due to unjust termination of the agency contract by the principal for a total claim amount of approximately EUR 450,000
- Representation of a paper production company in a lawsuit with respect to the ownership of the shares of the company with an amount of USD 290,000
- Representation of a bank owner in Jordan in litigation proceedings for collection of receivables with an amount of 2,5 million USD
- Representation of a Norwegian citizen in negotiation process related to a real estate dispute arising from non-performance of a sales contract of a high value immovable located in Turkey/Alanya valued at EUR 400,000
- Representation of a Croatian steel wire production company in negotiation process related to a dispute arising from non-performance of a sales contract with an amount of USD 700,000
- Representation of a leading Italian machinery company for the collection of claims of EUR 450,000

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- Rendering legal advisory for a reputable Canadian coating company in litigation initiated by one of its Turkish customer for claims of USD 1,000,000
- Representation of a leading consumer products company in a litigation for the claims of good will compensation and loss of profit in the amount of USD 6,000,000 due to unjust termination of the distribution contract
- Representation of a U.S. association in the litigation for the return of the expropriated property with a value approximately TRY 20,000,000 (appr. EUR 2,600,000)
- Representation of a leading U.S. advanced micro control company in the litigation seeking for compensation for the loss and damages due to breach of contract with an amount of USD 12,500,000
- Representation of a reputable Turkish packaging company in the litigation seeking compensation of the loss and damages for defective products for an amount of TRY 400,000
- Representation of a Turkish shareholder in the litigation for share transfer with a claim of TRY 11,000,000 (appr. EUR 1,430,000)
- Representation of a leading Turkish construction company in the litigation for the enforcement of the decision of Russian tribunals for an amount of TRY 1,250,000
- Representation of a German company as shareholder in some leading Turkish machinery companies in a series of litigation for the collection of debts amounting to EUR 14,000,000
- Representation of a Hong Kong based logistics company in the litigation and execution of bankruptcy proceedings and collection of receivables amounting approximately EUR 4,000,000
- Representation of the Italian mining firm, which holds licenses in Turkey, in litigation matters regarding labor law and other commercial issues, consulting on mining license issues
- Representation of a reputable food company as defense counsel in a litigation for trademark infringement and unfair competition claiming compensation for approximately TRY 250,000

Arbitration

- Representation of a group company's Luxembourg based subsidiary in enforcement of an ICC award with an amount of USD 70,000,000

- Representation of the one of the biggest fuel seller of Turkey, in a Swiss Arbitration case (disputed amount is very high and confidential)
- Representation of a company in geothermal energy industry in arbitration proceedings before ICC with total claim amount of USD 60,000,000
- Representation of a company operating in defence industry in arbitration proceedings before ICC with total claim amount of USD 1,500,000
- Representation of the clients in the expedited ICC proceedings with an amount of EUR 800,000
- Representation of an Australian equity investment and trade company in a litigation for enforcement of the arbitral award ruled by ICC Court of Arbitration for the amount of USD 800,000
- Representation of a French company in a litigation for the enforcement of an ICC award

Execution and Bankruptcy

- Representation of a sovereign wealth fund in various lawsuits and execution proceedings arising from unlawful attachments of the shares owned by the Client in a Turkish Bank on the basis of an ICSID award with a total amount of USD 40,000,000
- Representation of a construction company in lawsuits and execution proceedings for collection of its receivables with an amount of USD 25,000,000
- Representation of a Russian construction company in a series of litigation and bankruptcy claims for project related undertakings (amount confidential)
- Representation of a well-known sports club before FIFA, Turkish Football Federation and courts and execution offices
- Representation of a prominent Dubai based international real estate development and construction company in a series of lawsuits and execution proceedings with a claim of TRY 11,300,000 (appr. EUR 1,470,000)
- Representation of a Hong Kong based logistics company in enforcement of a UK court decision with amount of GBP 800,000
- Representation of a Russian bank in a series of litigation for commercial matters and bankruptcy claims (amount confidential)

Administrative Law

- Representation of a group company and its subsidiaries active in the energy sector in various commercial and administrative litigation concerning environmental impact assessment reports, zoning plans and other administrative disputes for ports and expropriation proceedings

- Representation of a prominent company operating in fertilizer industry in administrative and commercial lawsuits with total amount of 4 million USD
- Representation of a leading payment systems company in the administrative lawsuit with respect to the request for annulment of the Turkish Competition Board's decision concerning the rejection of the Client's individual exemption application
- Representation of a leading regional export association in the litigation for the annulment of administrative fines of approximately 1 million Turkish Liras imposed by the Turkish Competition Authority
- Representation of an airport operation company in two arbitration proceedings before the ICC and Istanbul Chamber of Commerce with respect to disputes arising from operation of leased property at a Turkish airport with total amount of EUR 8,000,000
- Representation of the client operating in industrial production business in negotiations with in relation to a possible dispute with amount of 4 million USD to be resolved at arbitration under the ICC Rules
- Representation of a Swiss petrochemicals company in litigation for the enforcement of an award rendered by the American Arbitral Association (AAA) Commercial Arbitration Tribunal for the amount of approximately USD 1,500,000

Labor Law

- Counselling a car parts production company in labor law matters, compliance meetings and providing trainings for executives related to human resources practices
- Representation of a group and its subsidiaries, which are activating in food sector and also producing olive oil, soap and etc. products, in several litigation matters arising from global commercial affairs, employment issues and several commercial relations
- Representation of a German company in several cases based on labor law and commercial law, and also consulted on employment issues

Mediation

- Representation of a well-known coffee products seller company in negotiation and mandatory mediation process related to a dispute based on compensation requests of one of its distributors

Personal Injury

- Representation of the clients of a leading British law firm as local counsel in series of litigation seeking compensation for personal injury and bodily injury and consumer related claims.

Education

- Dokuz Eylul University, Faculty of Law
- İzmir American College

Memberships

- Istanbul Bar Association
- International Bar Association
- Independent Member of the Board of Directors of Garanti Investment Trust Inc.
- Board of Trustees of the Health and Education Foundation
- Chairperson of the Board of the Health and Education Foundation
- İzmir American Collegiate Institute Alumni

Recommendations

- *“Piraye Erdem handles commercial and administrative disputes and arbitration proceedings” – Legal 500*
- The Legal director of a group company says:
“Piraye Erdem was highly knowledgeable, responsive and focused on our needs” – GAR 100

Publications

Newsletter Articles

- [A Recent Decision of the Court of Cassation General Assembly of Civil Chambers on the Conditions of Unquantified Debt Lawsuits](#)
- [The Unification of Judgments Decision of the Court of Cassation on Notification Law](#)
- [The Decision of the Court of Cassation of the Unification of Judgments holding that the Maturity Date on Time-Barred Bond Cannot Be Used as the Basis of Default](#)
- [An Important Decision of the Court of Cassation on Mandatory Mediation in Commercial Disputes](#)
- [The Review of the Decision of the Court of Cassation as a Result of the Appeal for the Sake of Law](#)
- [General Principles of Indemnity Claims for Personal Injury](#)
- [Decision of the General Assembly Regarding Arbitral Awards Subject to Action to Set Aside](#)
- [Decision of the Court of Cassation General Assembly on the Unification of Judgments holding that an Amendment cannot be filed after Reversal of the Verdict](#)
- [The Court of Cassation Decision of the Unification of Judgments holding that Receivables based on a Verdict may not be put into Enforcement Proceedings without a Verdict](#)
- [Operation of Economic Enterprises by Foundations](#)